



March 26, 2018

Mr. Clayton Chandler
City Manager-City of Mansfield, Texas
1200 East Broad Street
Mansfield, Texas 76063

Dear Mr. Chandler,

First, I want to thank you and the City of Mansfield for your continued interest in Republic Services (Republic) as your partner for solid waste and recycling services. Based on our prior discussions, we are providing a couple of service options for the City's review, which are outlined below.

Proposal Option 1 – Existing service levels – Trash services provided in resident owned containers with twice per week service, recycling service in Contractor owned recycle carts once per week. Brush and bulk services will continue at existing service levels and parameters. Our proposed rates for existing service levels are as follows:

| | Proposed | Current | Increase Amt. |
|----------------------------|----------|---------|---------------|
| Residential trash rate - | \$ 8.80 | \$ 7.93 | \$.87 |
| Residential recycle rate - | \$ 4.30 | \$ 3.56 | \$.74 |
| Total rate - | \$13.10 | \$11.49 | \$1.61 |

The new residential trash rates reflect an increase of 11.0%

The new residential recycle rate reflects a 20.79% increase due to increased processing costs and reduced prices on the resale value of the commodities collected.

The total increase to the residential rate is 14.03%

Under this option, commercial and roll-off rates will increase by 10%.

Proposal Option 2 – Automated trash service in 95 gallon carts – Republic will supply each resident a 95 gallon cart for the collection of trash. Service will be once per week, and the city will be re-routed to accommodate a five day per week schedule. Residential recycle service will remain in carts once per week. Brush and bulk collection will be serviced once weekly and will be collected separately using two rear load collection vehicles. Existing parameters for bulk items and bundled brush will remain as is currently being done.

Our proposed rates for this option are as follows:

| <u>10 Year Term</u> | Proposed | Current | Increase Amt. |
|----------------------------|----------|---------|---------------|
| Residential trash rate - | \$ 8.21 | \$ 7.93 | \$.28 |
| Residential recycle rate - | \$ 4.30 | \$ 3.56 | \$.74 |
| Total rate - | \$12.51 | \$11.49 | \$1.02 |

** Additional trash carts available for an additional monthly fee of \$6.50 each



The new residential trash rate reflects an increase of 3.5%.

The new residential recycle rate reflects an increase of 20.79%. The total residential rate will increase by 8.86%.

Under this option, commercial and roll-off rates will also increase by 10%.

The primary factors driving our proposed increase include; labor, maintenance and vehicle operating expenses. Additionally, over the last few of years we have experienced significant increases to our recycling processing costs, as well as significant decreases to the secondary commodity market pricing for the recovered materials.

Labor costs – Republic recognizes the service expectations of residents in Mansfield, and accordingly we have made investments in our labor force operating in the Mansfield community. Due to the demand for CDL and DOT qualified drivers driven mostly by the significant growth we've seen here in North Texas region, we've increased the rate of pay to our drivers in order to retain those drivers. Additionally, Republic has invested in several training programs including safety, and has increased benefit packages for our drivers to incentivize and attract quality drivers, and to shore up our retention efforts. Additionally, it is becoming more challenging each year to attract and retain helper labor for our residential manual collection operations. Each of the last few years we've had to increase the base rates for both drivers and helpers. As a result of these investments, we have been able to minimize the turnover to our labor force in Mansfield. We firmly believe that the consistency and quality of service delivery is directly related to our efforts and investments in our labor force.

Maintenance costs – Republic Services recently implemented a new nationwide maintenance program entitled One Fleet. The goal of the program is to standardize our maintenance procedures and facilities across the country, which allows us to streamline our inventory control and emphasize preventative maintenance efforts. The results of these efforts include; reduced mechanical failures in the field, which results in consistent and timely service delivery, and has vastly improved our safety performance. In fact, Republic Services is 42% safer than the industry average. These results are directly related to the investments we've made in our equipment and maintenance programs.

Vehicle operating costs – Our annual vehicle operating costs have risen at mostly historical norms and have not significantly impacted our financial returns in Mansfield.

Residential recycling processing and sale of materials – Over the last few years Republic Services, as well as the entire industry, has experienced major shifting dynamics in the recycling processing and commodity sales sector of our business. We are seeing less paper and fiber materials, which is historically a more profitable commodity, and more plastics, which are much less profitable. Additionally, commodity pricing for all materials are lower overall resulting in a substantial negative financial impact on our residential recycling programs.



Republic collected approximately 4,437 tons of materials from the residential curbside recycling program in 2017. When you consider the fact that the difference in the processing cost per ton and the per ton sale of commodities, has had a net negative effect of about (\$58 per ton) over the last few years, the resulting financial impact is about \$235,000 in additional annual cost. Our proposed recycling pricing reflects an expectation of 25% improvement to commodity sales over the term of the agreement with the remaining additional cost captured through the annual increase.

Price Increase Methodology – Our current agreement incorporates increase language that indexes the Consumer Price Index for All Urban Consumers, DFW Region (CPI-U), which is primarily a consumer driven index and does not accurately reflect the actual major operating expense categories we experience in our industry. As a result, we have experienced a situation over the last few years where expenses have exceeded our revenue growth as a result of using the CPI-U. We believe that a different index – Water, Sewer, Trash – (WST), (CUUR0000SEHG), as published by the Bureau of Labor Statistics, is much more reflective of our operating expenses and propose to incorporate that index into our agreement. Republic is willing to discuss capping the annual increase amount; however our proposal contemplates a minimum annual increase of three percent (3%).

We are happy to meet with the City to further discuss the elements of our proposals.

Republic Services highly values the partnership we've developed over the last ten years and look forward to a continued mutually beneficial relationship with the citizens and businesses of Mansfield.

Respectfully,

A handwritten signature in dark ink, appearing to read 'Vince Hrabal', written over a light blue horizontal line.

Vince Hrabal, Municipal Services Manager
Republic Services

ATTACHMENT I

CITY OF MANSFIELD

**REPUBLIC SERVICES
FRANCHISED CITY RATES**

AMENDED AND EFFECTIVE OCTOBER 1, 2017

| <u>Residential</u> | <u>Trash</u> | <u>Recycle</u> | <u>Total</u> |
|---------------------------------------|--------------|-------------------------------|--------------|
| Regular Residential | \$ 7.93 | \$ 3.56 | \$ 11.49 |
| Senior Citizen/Handicapped | \$ 6.98 | \$ 3.56 | \$ 10.54 |
| Add'l Recycle Residential Cart | \$ 3.19 | Ea. | |
| Replacement Cart | \$ 53.24 | | |
| Cart Repair (New lid, wheel, or axle) | \$ 10.64 | (Resident caused damage only) | |

| | <u>Base Rate</u> | <u>Effective Rate</u> |
|-------------------------------|------------------|-----------------------|
| Commercial Cart Service | \$ 38.38 | \$ 37.65 |
| Additional Cart-Trash Service | \$ 7.96 | \$ 7.96 |
| Commercial Recycle Cart | \$ 8.69 | 8.52 |
| Add'l Commercial Recycle Cart | \$ 4.07 | 4.07 |

Brush Chipper per hour with a one-hour minimum charge \$ 105.10

COMMERCIAL FRONT-LOAD RATES

| <u>Base Contract Rates</u> | | | | | | | |
|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| SIZE | 1xwk | 2xwk | 3xwk | 4xwk | 5xwk | 6xwk | EXTRA |
| 2 YD | \$ 62.40 | \$ 92.50 | \$ 121.94 | \$ 151.72 | \$ 181.48 | \$ 219.64 | \$ 25.22 |
| 3 YD | \$ 73.18 | \$ 131.88 | \$ 184.97 | \$ 241.86 | \$ 298.76 | \$ 364.29 | \$ 34.94 |
| 4 YD | \$ 92.15 | \$ 159.85 | \$ 229.64 | \$ 299.43 | \$ 369.13 | \$ 465.02 | \$ 44.65 |
| 6 YD | \$ 115.86 | \$ 205.21 | \$ 294.56 | \$ 383.90 | \$ 473.27 | \$ 620.00 | \$ 58.24 |
| 8 YD | \$ 153.74 | \$ 258.64 | \$ 349.27 | \$ 439.91 | \$ 530.52 | \$ 691.49 | \$ 77.64 |

| <u>Effective Commercial Rates</u> | | | | | | | |
|-----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| SIZE | 1xwk | 2xwk | 3xwk | 4xwk | 5xwk | 6xwk | EXTRA |
| 2 YD | \$ 61.21 | \$ 90.74 | \$ 119.62 | \$ 148.84 | \$ 178.03 | \$ 215.47 | \$ 24.74 |
| 3 YD | \$ 71.79 | \$ 129.37 | \$ 181.46 | \$ 237.26 | \$ 293.08 | \$ 357.37 | \$ 34.28 |
| 4 YD | \$ 90.40 | \$ 156.81 | \$ 225.28 | \$ 293.74 | \$ 362.12 | \$ 456.18 | \$ 43.80 |
| 6 YD | \$ 113.66 | \$ 201.31 | \$ 288.96 | \$ 376.61 | \$ 464.28 | \$ 608.22 | \$ 57.13 |
| 8 YD | \$ 150.82 | \$ 253.73 | \$ 342.63 | \$ 431.55 | \$ 520.44 | \$ 678.35 | \$ 76.16 |

Misc Charges – Commercial Front Load

| | <u>Base Rate</u> | <u>Effective Rate</u> |
|---------------------------------------|------------------|------------------------------------|
| Delivery | \$ 80.48 | \$ 78.95 |
| Casters | \$ 17.85 | \$ 17.85 month |
| Obstruction, Return trip fee | \$ 18.60 | \$ 18.25 |
| Containers with enclosures or gates - | \$ 1.96 | \$ 1.96 per lift |
| Lockbars | \$ 8.54 | \$ 8.54 per month |
| Lockbar Installation Fee | \$ 80.57 | \$ 80.57 One time installation fee |

Additional Yardage Fee

\$ 13.27 \$ 13.27

COMMERCIAL ROLL-OFF RATES

| Base Commercial Roll Off Contract Rates | | | | | |
|---|------|----------|-------------------|-----------------------------------|------------------------|
| SIZE | TYPE | DELIVERY | RENTAL PER DAY | HAUL & DISPOSAL PER LOAD | DEPOSIT PER CONT |
| 20 YD | OPEN | \$ 99.04 | \$ 4.95 | \$ 346.67 | \$ 552.77 |
| 30 YD | OPEN | \$ 99.04 | \$ 4.95 | \$ 371.43 | \$ 580.87 |
| 40 YD | OPEN | \$ 99.04 | \$ 4.95 | \$ 433.33 | \$ 638.30 |
| 28 YD | COMP | NEGO | NEGO | \$ 433.33 | NEGO |
| 30 YD | COMP | NEGO | NEGO | \$ 445.71 | NEGO |
| 35 YD | COMP | NEGO | NEGO | \$ 476.68 | NEGO |
| 40 YD | COMP | NEGO | NEGO | \$ 495.24 | NEGO |
| 42 YD | COMP | NEGO | NEGO | \$ 495.24 | NEGO |
| Obstruction-Return Fee-Same as Delivery fee | | | \$ 99.04 | | |

| Effective Commercial Roll Off Contract Rates | | | | | |
|--|------|----------|-------------------|-----------------------------------|------------------------|
| SIZE | TYPE | DELIVERY | RENTAL PER DAY | HAUL & DISPOSAL PER LOAD | DEPOSIT PER CONT |
| 20 YD | OPEN | \$ 97.16 | \$ 4.95 | \$ 340.08 | \$ 552.77 |
| 30 YD | OPEN | \$ 97.16 | \$ 4.95 | \$ 364.37 | \$ 580.87 |
| 40 YD | OPEN | \$ 97.16 | \$ 4.95 | \$ 425.10 | \$ 638.30 |
| 28 YD | COMP | NEGO | NEGO | \$ 425.10 | NEGO |
| 30 YD | COMP | NEGO | NEGO | \$ 437.24 | NEGO |
| 35 YD | COMP | NEGO | NEGO | \$ 467.62 | NEGO |
| 40 YD | COMP | NEGO | NEGO | \$ 485.83 | NEGO |
| 42 YD | COMP | NEGO | NEGO | \$ 485.83 | NEGO |
| Obstruction-Return Fee-Same as Delivery fee | | | \$ 97.16 | | |

Commercial Franchise Fee %

8.0%

CITY OF MANSFIELD

Proposed Rates - Current Services

| <u>Residential</u> | <u>Trash</u> | <u>Recycle</u> | <u>Total</u> |
|---------------------------------------|--------------|-------------------------------|--------------|
| Regular Residential | \$ 8.80 | \$ 4.30 | \$ 13.10 |
| Senior Citizen/Handicapped | \$ 7.75 | \$ 4.30 | \$ 12.05 |
| Add'l Recycle Residential Cart | \$ 3.85 | Ea. | |
| Replacement Cart | \$ 64.31 | | |
| Cart Repair (New lid, wheel, or axle) | \$ 12.85 | (Resident caused damage only) | |

| | <u>Base Rate</u> |
|-------------------------------|------------------|
| Commercial Cart Service | \$ 41.79 |
| Additional Cart-Trash Service | \$ 8.84 |
| Commercial Recycle Cart | \$ 10.50 |
| Add'l Commercial Recycle Cart | \$ 4.92 |

Bulk Brush Collection- per hour with a one-hour minimum charge \$ 125.00

COMMERCIAL FRONT-LOAD RATES

| Proposed Rates | | | | | | | |
|----------------|-----------|-----------|-------------|-------------|-------------|-------------|-----------|
| SIZE | 1xwk | 2xwk | 3xwk | 4xwk | 5xwk | 6xwk | EXTRA |
| 2 YD | \$ 67.33 | \$ 99.81 | \$ 131.58 | \$ 163.72 | \$ 195.83 | \$ 237.02 | \$ 27.21 |
| 3 YD | \$ 78.97 | \$ 142.31 | \$ 199.61 | \$ 260.99 | \$ 322.39 | \$ 393.11 | \$ 37.71 |
| 4 YD | \$ 99.44 | \$ 172.49 | \$ 247.81 | \$ 323.11 | \$ 398.33 | \$ 501.80 | \$ 48.18 |
| 6 YD | \$ 125.03 | \$ 221.44 | \$ 317.86 | \$ 414.27 | \$ 510.71 | \$ 669.04 | \$ 62.84 |
| 8 YD | \$ 165.90 | \$ 279.10 | \$ 376.89 | \$ 474.71 | \$ 572.48 | \$ 746.19 | \$ 83.78 |
| 2 YD Comp | \$ 235.66 | \$ 349.35 | \$ 460.54 | \$ 573.03 | \$ 685.42 | \$ 829.56 | \$ 95.25 |
| 3 YD Comp | \$ 276.39 | \$ 498.07 | \$ 698.62 | \$ 913.45 | \$ 1,128.36 | \$ 1,375.87 | \$ 131.98 |
| 4 YD Comp | \$ 348.04 | \$ 603.72 | \$ 867.33 | \$ 1,130.90 | \$ 1,394.16 | \$ 1,756.29 | \$ 168.63 |
| 6 YD Comp | \$ 437.59 | \$ 775.04 | \$ 1,112.50 | \$ 1,449.95 | \$ 1,787.48 | \$ 2,341.65 | \$ 219.95 |

Misc Charges – Commercial Front Load

| | <u>Rates</u> |
|---------------------------------------|------------------------------------|
| Delivery | \$ 86.85 |
| Casters | \$ 19.64 month |
| Obstruction, Return trip fee | \$ 20.08 |
| Containers with enclosures or gates - | \$ 2.16 per lift |
| Lockbars | \$ 9.39 per month |
| Lockbar Installation Fee | \$ 88.63 One time installation fee |
| Additional Yardage Fee | \$ 14.60 per cubic yard |

COMMERCIAL ROLL-OFF RATES

| Base Commercial Roll Off Contract Rates | | | | | |
|---|------|-----------|----------------|--------------------------|------------------|
| SIZE | TYPE | DELIVERY | RENTAL MONTHLY | HAUL & DISPOSAL PER LOAD | DEPOSIT PER CONT |
| 20 YD | OPEN | \$ 106.88 | \$ 163.35 | \$ 374.09 | \$ 608.05 |
| 30 YD | OPEN | \$ 106.88 | \$ 163.35 | \$ 400.81 | \$ 638.96 |

| | | | | | |
|---|------|-----------|-----------|-----------|-----------|
| 40 YD | OPEN | \$ 106.88 | \$ 163.35 | \$ 467.61 | \$ 703.13 |
| 28 YD | COMP | NEGO | NEGO | \$ 467.61 | NEGO |
| 30 YD | COMP | NEGO | NEGO | \$ 480.96 | NEGO |
| 35 YD | COMP | NEGO | NEGO | \$ 514.38 | NEGO |
| 40 YD | COMP | NEGO | NEGO | \$ 534.41 | NEGO |
| 42 YD | COMP | NEGO | NEGO | \$ 534.41 | NEGO |
| Obstruction/Return/Relocate Fee - Same as | | | | | \$ 106.88 |
| Tonnage overage fee - Loads exceeding 8 tons (Additional per ton) | | | | | \$ 31.72 |

Commercial Franchise Fee %

8.0%

CITY OF MANSFIELD

Proposed Rates - Current Services

| <u>Residential</u> | <u>Trash</u> | <u>Recycle</u> | <u>Total</u> |
|---------------------------------------|--------------|-------------------------------|--------------|
| Regular Residential | \$ 8.21 | \$ 4.30 | \$ 12.51 |
| Senior Citizen/Handicapped | \$ 7.22 | \$ 4.30 | \$ 11.52 |
| Add'l Recycle Residential Cart | \$ 3.85 | Ea. | |
| Replacement Cart | \$ 64.31 | | |
| Cart Repair (New lid, wheel, or axle) | \$ 12.85 | (Resident caused damage only) | |

| | <u>Base Rate</u> |
|-------------------------------|------------------|
| Commercial Cart Service | \$ 38.97 |
| Additional Cart-Trash Service | \$ 8.24 |
| Commercial Recycle Cart | \$ 10.50 |
| Add'l Commercial Recycle Cart | \$ 4.92 |

Bulk Brush Collection- per hour with a one-hour minimum charge \$ 125.00

COMMERCIAL FRONT-LOAD RATES

| Proposed Rates | | | | | | | |
|----------------|-----------|-----------|-------------|-------------|-------------|-------------|-----------|
| SIZE | 1xwk | 2xwk | 3xwk | 4xwk | 5xwk | 6xwk | EXTRA |
| 2 YD | \$ 67.33 | \$ 99.81 | \$ 131.58 | \$ 163.72 | \$ 195.83 | \$ 237.02 | \$ 27.21 |
| 3 YD | \$ 78.97 | \$ 142.31 | \$ 199.61 | \$ 260.99 | \$ 322.39 | \$ 393.11 | \$ 37.71 |
| 4 YD | \$ 99.44 | \$ 172.49 | \$ 247.81 | \$ 323.11 | \$ 398.33 | \$ 501.80 | \$ 48.18 |
| 6 YD | \$ 125.03 | \$ 221.44 | \$ 317.86 | \$ 414.27 | \$ 510.71 | \$ 669.04 | \$ 62.84 |
| 8 YD | \$ 165.90 | \$ 279.10 | \$ 376.89 | \$ 474.71 | \$ 572.48 | \$ 746.19 | \$ 83.78 |
| 2 YD Comp | \$ 235.66 | \$ 349.35 | \$ 460.54 | \$ 573.03 | \$ 685.42 | \$ 829.56 | \$ 95.25 |
| 3 YD Comp | \$ 276.39 | \$ 498.07 | \$ 698.62 | \$ 913.45 | \$ 1,128.36 | \$ 1,375.87 | \$ 131.98 |
| 4 YD Comp | \$ 348.04 | \$ 603.72 | \$ 867.33 | \$ 1,130.90 | \$ 1,394.16 | \$ 1,756.29 | \$ 168.63 |
| 6 YD Comp | \$ 437.59 | \$ 775.04 | \$ 1,112.50 | \$ 1,449.95 | \$ 1,787.48 | \$ 2,341.65 | \$ 219.95 |

Misc Charges – Commercial Front Load

| | <u>Rates</u> |
|---------------------------------------|------------------------------------|
| Delivery | \$ 86.85 |
| Casters | \$ 19.64 month |
| Obstruction, Return trip fee | \$ 20.08 |
| Containers with enclosures or gates - | \$ 2.16 per lift |
| Lockbars | \$ 9.39 per month |
| Lockbar Installation Fee | \$ 88.63 One time installation fee |
| Additional Yardage Fee | \$ 14.60 per cubic yard |

COMMERCIAL ROLL-OFF RATES

| Base Commercial Roll Off Contract Rates | | | | | |
|---|------|-----------|----------------|--------------------------|------------------|
| SIZE | TYPE | DELIVERY | RENTAL MONTHLY | HAUL & DISPOSAL PER LOAD | DEPOSIT PER CONT |
| 20 YD | OPEN | \$ 106.88 | \$ 163.35 | \$ 374.09 | \$ 608.05 |
| 30 YD | OPEN | \$ 106.88 | \$ 163.35 | \$ 400.81 | \$ 638.96 |

| | | | | | |
|---|------|-----------|-----------|-----------|-----------|
| 40 YD | OPEN | \$ 106.88 | \$ 163.35 | \$ 467.61 | \$ 703.13 |
| 28 YD | COMP | NEGO | NEGO | \$ 467.61 | NEGO |
| 30 YD | COMP | NEGO | NEGO | \$ 480.96 | NEGO |
| 35 YD | COMP | NEGO | NEGO | \$ 514.38 | NEGO |
| 40 YD | COMP | NEGO | NEGO | \$ 534.41 | NEGO |
| 42 YD | COMP | NEGO | NEGO | \$ 534.41 | NEGO |
| Obstruction/Return/Relocate Fee - Same as | | | | | \$ 106.88 |
| Tonnage overage fee - Loads exceeding 8 tons (Additional per ton) | | | | | \$ 31.72 |

Commercial Franchise Fee %

8.0%

Summary-Rate Comparison - (Note: Depicted rates are net to contractor after franchise fee deduction)

| | Mansfield Current | Mansfield Proposed 1 | Mansfield Proposed 2 | Area Avg |
|--------------------------|----------------------|-------------------------|-------------------------|----------|
| Residential Trash Rate | \$ 7.14 | \$ 7.92 | 7.39 | \$ 9.50 |
| Residential Recycle Rate | \$ 3.20 | \$ 3.87 | 3.87 | \$ 2.54 |
| Total Rate | \$ 10.34 | \$ 11.79 | 11.26 | \$ 11.63 |

Commercial Rates

| | | | | |
|-------------------|-----------|-----------|-----------|-----------|
| 2yd-1xwk | \$ 56.31 | \$ 61.94 | \$ 61.94 | \$ 64.46 |
| 2yd-2xwk | \$ 83.48 | \$ 91.83 | \$ 91.83 | \$ 107.84 |
| 2yd-3xwk | \$ 110.05 | \$ 121.05 | \$ 121.05 | \$ 157.37 |
| 2yd-4xwk | \$ 136.93 | \$ 150.62 | \$ 150.62 | \$ 204.60 |
| 2yd-5xwk | \$ 163.79 | \$ 180.16 | \$ 180.16 | \$ 258.76 |
| 2yd-6xwk | \$ 198.23 | \$ 218.06 | \$ 218.06 | \$ 306.29 |
| 3yd-1xwk | \$ 66.05 | \$ 72.65 | \$ 72.65 | \$ 76.15 |
| 3yd-2xwk | \$ 119.02 | \$ 130.93 | \$ 130.93 | \$ 131.98 |
| 3yd-3xwk | \$ 166.94 | \$ 183.64 | \$ 183.64 | \$ 191.53 |
| 3yd-4xwk | \$ 218.28 | \$ 240.11 | \$ 240.11 | \$ 251.54 |
| 3yd-5xwk | \$ 269.63 | \$ 296.60 | \$ 296.60 | \$ 310.55 |
| 3yd-6xwk | \$ 328.78 | \$ 361.66 | \$ 361.66 | \$ 371.25 |
| 4yd-1xwk | \$ 83.17 | \$ 91.48 | \$ 91.48 | \$ 95.39 |
| 4yd-2xwk | \$ 144.27 | \$ 158.69 | \$ 158.69 | \$ 158.09 |
| 4yd-3xwk | \$ 207.26 | \$ 227.99 | \$ 227.99 | \$ 227.09 |
| 4yd-4xwk | \$ 270.24 | \$ 297.26 | \$ 297.26 | \$ 293.68 |
| 4yd-5xwk | \$ 333.15 | \$ 366.46 | \$ 366.46 | \$ 359.49 |
| 4yd-6xwk | \$ 419.69 | \$ 461.66 | \$ 461.66 | \$ 436.53 |
| 6yd-1xwk | \$ 104.57 | \$ 115.03 | \$ 115.03 | \$ 116.83 |
| 6yd-2xwk | \$ 185.21 | \$ 203.72 | \$ 203.72 | \$ 201.58 |
| 6yd-3xwk | \$ 265.75 | \$ 292.43 | \$ 292.43 | \$ 288.15 |
| 6yd-4xwk | \$ 346.48 | \$ 381.13 | \$ 381.13 | \$ 379.38 |
| 6yd-5xwk | \$ 427.14 | \$ 469.85 | \$ 469.85 | \$ 465.77 |
| 6yd-6xwk | \$ 559.56 | \$ 615.52 | \$ 615.52 | \$ 554.98 |
| 8yd-1xwk | \$ 138.75 | \$ 152.63 | \$ 152.63 | \$ 143.60 |
| 8yd-2xwk | \$ 233.43 | \$ 256.77 | \$ 256.77 | \$ 255.59 |
| 8yd-3xwk | \$ 315.22 | \$ 346.74 | \$ 346.74 | \$ 351.90 |
| 8yd-4xwk | \$ 397.03 | \$ 436.73 | \$ 436.73 | \$ 454.43 |
| 8yd-5xwk | \$ 478.80 | \$ 526.68 | \$ 526.68 | \$ 564.14 |
| 8yd-6xwk | \$ 624.08 | \$ 686.49 | \$ 686.49 | \$ 685.15 |
| Avg Rate per Yard | \$ 3.56 | \$ 3.92 | \$ 3.92 | \$ 4.06 |

Roll Off

| | | | | |
|-------------------|-----------|-----------|-----------|-----------|
| Roll Off Rental | \$ 136.62 | \$ 150.28 | \$ 150.28 | \$ 140.91 |
| Roll Off Delivery | \$ 89.39 | \$ 98.33 | \$ 98.33 | \$ 85.65 |
| 20yd Haul | \$ 312.87 | \$ 344.16 | \$ 344.16 | \$ 319.31 |
| 30yd Haul | \$ 335.22 | \$ 368.75 | \$ 368.75 | \$ 307.26 |
| 40yd Haul | \$ 391.09 | \$ 430.20 | \$ 430.20 | \$ 360.92 |
| 30ydC Haul | \$ 402.26 | \$ 442.48 | \$ 442.48 | \$ 392.61 |
| 35ydC Haul | \$ 430.21 | \$ 473.23 | \$ 473.23 | \$ 419.04 |
| 40ydC Haul | \$ 446.96 | \$ 491.66 | \$ 491.66 | \$ 414.41 |
| 42ydC Haul | \$ 446.96 | \$ 491.66 | \$ 491.66 | \$ 414.41 |