## MEDC 10 Year Cash Flow

## Worksheet

Beginning cash balance 10/1
Sales Tax Revenue
Sale of Land - Mansfield International BP

Sale of Land - Regency / Heritage

|  | Total Cash Available | \$15,536,189 | \$15,618,916 | \$17,840,003 | \$22,448,737 | \$28,471,002 | \$35,261,345 | \$41,010,717 | \$48,734,428 | \$56,964,400 | \$64,229,266 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations |  | 731,959 | 750,258 | 769,014 | 788,240 | 807,946 | 828,144 | 848,848 | 870,069 | 891,821 | 914,116 |
| Debt Service |  | 2,660,857 | 2,653,848 | 2,660,028 | 1,676,730 | 1,676,541 | 1,674,375 | 1,680,246 | 1,678,725 | 1,674,337 | 1,674,337 |
| Other |  | 266,400 | 266,400 | 266,400 | 266,400 | 266,400 | 266,400 | 266,400 | 266,400 | 266,400 | 266,400 |

Outstanding Project Commitments:

| SELLMARK | \$133,650 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MOUSER ELECTRONICS |  |  | \$350,000 | \$333,250 |  |  |  |  |  |  |
| Hoffman Cabinets | \$194,000 |  |  |  |  |  |  |  |  |  |
| Leon Capital (Market Street) | \$315,000 |  |  |  |  |  |  |  |  |  |
| Straumann | \$2,000,000 | \$500,000 |  |  |  | \$1,500,000 |  |  | \$1,500,000 | \$1,500,000 |
| TMI Orthopedic Sports Medicine | \$350,000 |  |  |  |  |  |  |  |  |  |
| American Carton Company | \$350,000 |  |  |  |  |  |  |  |  |  |
| Don Lee Farms | \$250,000 | \$350,000 |  |  |  |  |  |  |  |  |
| Sellmark Spec |  | \$675,480 |  |  |  |  |  |  |  |  |
| Carlos Coll Spec |  | \$325,000 |  |  |  |  |  |  |  |  |
| Klein Tools Homebuyer Incentive | \$15,000 |  |  |  |  |  |  |  |  |  |
| Klein Tools Incentive Payment | \$500,000 | \$500,000 |  |  |  |  |  |  |  |  |
| Total Outstanding Project Commitments | \$4,107,650 | \$2,350,480 | \$350,000 | \$333,250 | \$0 | \$1,500,000 | \$0 | \$0 | \$1,500,000 | \$1,500,000 |
| Total Expenditures | \$7,766,866 | \$6,020,986 | \$4,045,442 | \$3,064,620 | \$2,750,887 | \$4,268,919 | \$2,795,494 | \$2,815,194 | \$4,332,558 | \$4,354,853 |
|  |  |  |  |  |  |  |  |  |  |  |
| ENDING CASH BALANCE | \$7,769,323 | \$9,597,930 | \$13,794,561 | \$19,384,117 | \$25,720,116 | \$30,992,426 | \$38,215,223 | \$45,919,234 | \$52,631,842 | \$59,874,413 |
| 25\% Cash Reserve Policy | \$1,962,398 | \$2,060,518 | \$2,163,544 | \$2,271,721 | \$2,385,307 | \$2,504,573 | \$2,629,801 | \$2,761,291 | \$3,451,614 | \$4,314,518 |
| Debt Ratio | 2.40 | 2.52 | 2.53 | 2.65 | 4.07 | 4.27 | 4.71 | 4.71 | 4.95 | 5.19 |

